

NAME: MUHAMMAD KAMIL HAKIMI BIN AB RAHIM
STAFF ID: 8453

Salary Review Commercial Staff to Top Management

Please attached:

- Latest Resume with Pictures

Please answer:

1. When and how long I am working with GAM?
 - 8 Month - Oct 2022 - May 2022 - protégé
 - 1 year. - Jun 2023 - May 2024 - 1st year Contract
 - 3 Month -Jun 2024 - May 2026 - 2nd & 3rd Year Contract
2. What is my role in Commercial Department?
 - Commercial In Charge for Government Contract (APMM AW139 & AS365N3)
3. Am I involved in business development of GAM, if yes please list?
 - Yes, Involved In CAAM Approval Part 147 For AS365N3 Dauphine.
4. Am I involved in GAM activities outside my workscope (trade fair, volunteer etc)
 - Selangor Air Show 2023 Committee
 - Lima Langkawi 2023 Committee
 - Defense Security Asia 2024 Committee
 - Sambutan Hari Raya SUMS 2024
 - Karnival Maritim Perkasa Committee 2024
 - Salvage Of M72-01 Crash Near Pulau Angsa
5. What is my proud achievement throughout my career with GAM?
 - Reclaim 1.57 million For Exclude Kpi M72-03 Corrosion Repair – Claimed.
 - Pemurnian Kontrak Medium Lift APMM AW189
 - Sea Tray Project for AW139 Apmm - Delivered
 - Training For Apmm Personnel Obligate Contract – All Are In Time
 - Assist In Tender Bidding Safety Equipments
 - Doppler Upgrade for AS365N3 – Tkpl – pursue To Kdn.
6. What is my career inspiration with GAM?
 - To fulfill the technical requirements and offer a genuine business opportunity to the Company.
7. If there is an increment how much % from the current salary am I expected?
 - Thank you for considering my salary review. Based on my performance and market research, I believe a 30% increase would be fair. Over the past year, I've taken on additional responsibilities, successfully completed key projects, and consistently exceeded my targets. Additionally, I've researched industry standards, and a 30% increment aligns with current market trends for similar roles.



MUHAMMAD KAMIL HAKIMI BIN AB RAHIM

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COMMUNICATION | PROBLEM SOLVING | LEADERSHIP

As a dedicated and driven engineering graduate with a strong adaptability to various situations and a keen willingness to acquire extensive knowledge, I am eager to contribute my skills and enthusiasm to your company. I aim to leverage my abilities to support your organization in achieving its goals.

WORK EXPERIENCE

GALAXY AEROSPACE - SUBANG, SELANGOR

OCT 2022 - TILL NOW

Commercial Executives

Responsibilities centered around reporting, invoicing, and liaising with both internal departments and external entities.

- **Managing** two (2) government contracts valued at MYR 55.6 million and MYR 75.7 million, Power by Hour (PBH) Contract ensuring its successful completion.
- Involved in project management in executing contracts that consist of coordinating internal resources and third parties/vendors for the flawless execution of multiple projects.
- **Organize** meetings with team members and other internal departments to make sure that all parties are on track with project requirements, deadlines, and schedules.
- **Track** project performance, specifically to analyze the successful completion of short and long-term goals
- **Establish** and **maintain** relationships with clients, third parties/vendors
- Meet with clients to take detailed ordering briefs and clarify specific requirements of each project

Project & Contract Involvement

- Perolehan Empat (4) Buah Helikopter Medium Lift Agensi Penguatkuasaan Maritim Malaysia
- Perjanjian Perkhidmatan Penyelenggaraan Dan Sokongan Logistik Bersepadu Untuk Tiga (3) Helikopter Agusta Aw139 Milik Agensi Penguatkuasaan Maritim Malaysia (Apm) Secara Power By Hour (Pbh)
- Perkhidmatan Penyelenggaraan Dan Sokongan Logistik Bersepadu Untuk Tiga (3) Buah Pesawat Dauphin AS365N3 Untuk Kegunaan Agensi Penguatkuasaan Maritim Malaysia.

MUHAMMAD KAMIL HAKIMI

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STAR TULLIP AVIATION SND.BHD - SEPANG, SELANGOR

MAR 2022 – AUG 2022

Assistant Production Planer Control - Internship

Creating And Controlling Work Packages, Ensure Availability of Material & Tooling together with Hangar Availability, Evaluation & Preparation of Work Scopes.

MEGA TRIPPLE ENGINEERING – SEMENYIH, SELANGOR

JUL 2018 – DEC 2019

Wireman - Internship

Assisting wireman in the intricate process of installing electrical wiring throughout a newly constructed building.

EDUCATION

UNIVERSITI KUALA LUMPUR (MIAT) - SEPANG, SELANGOR

BACHELOR OF AIRCRAFT ENGINEERING – MECHANICAL TECHNOLOGY, JAN 2019 - AUG 2022

- CGPA 3.71

KOLEJ KEMAHIRAN TINGGI MARA (KKTm) - KUANTAN, PAHANG

DIPLOMA IN MANUFACTURING ENGINEERING – QUALITY & PRODUCTIVITY JUL 2016 - DEC 2018

- CGPA 3.64

VOLUNTEER EXPERIENCE

SALVATION OF AW139 CRASH - KLANG, SELANGOR

MAR 2024

Galaxy Aerospace & Agensi Penguatkuasaan Maritim Malaysia

- Developed a comprehensive salvage plan for the AW139 M72-01 incident near Pulau Angsa, addressing logistical, legal, and operational considerations.
- Oversaw and negotiated contracts with APMM and subcontractors, ensuring all agreements were in place for a successful salvage.

COVID-19 VACCINATION PROGRAM (SelVAX) - KLANG, SELANGOR

MAR 2021 – JUL 2021

Selangor Care & Selangor Government

- Manpower support for vaccination center.
- Ensure compliance with the overall registration process.

PROJECT/COURSE EXPERIENCE

FYP Project: Comparison Of Stress Concentration Between Metal Magnetic Memory Method And Finite Element Analysis Of Four-Point Bending Test

JUL 2021 -MAR 2022

- Characterizes the behavior of magnetic flux signals on soft steel material using the metal magnetic memory method.
- Analyze the comparison of magnetic memory signals metal when the material is in different circumstances.

FYP Project: Coconut Husk, Mengkuang Leave and fiber glass as New Composite Material for Biodegradable Technology for Application to Car Bumper] JUL 2017 -JUN 2018

- Managed a team of 3 engineering students to complete R&D project for biodegradable technology within 10 months period.
- Collected all the data from mechanical test such as Charpy test, Tensile test, Water Absorption test to improve the mechanical properties of new composite.
- Compared the mechanical behaviour of biodegradable material with the current car bumper data such as Young Modulus (GPa), Tensile Strength (MPa) and Shear Modulus (GPa).

ADDITIONAL

Languages: Native in Bahasa Melayu; Proficient in English

Technical Skills: Data analysis, detailed oriented, excellent problem solver

Software Skills: Microsoft Office Suites, AutoCAD, Inventor, Catia, Solidworks, Amos, and Aeronet

Certifications & Training: Aircraft General Familiarization - Airbus AS365 N3 , Air Legislation , Human Factor, Safety Management System, Weight And Balance.

REFERENCE

NIK MOHD FAREEZ BIN AUDDIN

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