**NAJMI AIMAN BIN ZABIDI**

FRESH GRADUATE BACHELOR IN AGRIBUSINESS

 +60173616211

najmiaiman96@gmail.com

 https://www.linkedin.com/in/najmi-aiman-zabidi/

Port Dickson, Negeri Sembilan

# CAREER AND PERSONAL STATEMENT

A graduated agribusiness student that is driven by a desire to excel and motivate to apply the technical abilities learned in business world as well relevant knowledge gained and exposed to. With these technical know-hows, accountability and problem-solving ability, I can go beyond the competencies with your organization. In addition, with my interpersonal skills, building rapport with all levels, and communicates well (both in English & Bahasa Melayu), I am confident I will be a key player to your organization and/or project management team.

# EDUCATION

# Bachelor’s Degree

 UNIVERSITI PUTRA MALAYSIA *09/2018 – 08/2021*

Course: Bachelor in Agribusiness , 3.202

Thesis: Diversification Strategy Of Agricultural Sector : Between Coconut & Palm Oil

# Diploma

 UNIVERSITI PUTRA MALAYSIA *06/2014 – 05/2018*

Course: Diploma in Agribusiness , 2.96

# Sijil Pelajaran Malaysia

 SEKOLAH MENENGAH KEBANGSAAN *01/2009 – 11/2013*

TINGGI PORT DICKSON

*\*2A-s: Bahasa Malaysia, Sejarah 2C: Biology, Physics*

*3B+: Mathematics, English, Agama Islam*

# RELEVANT EXPERIENCES

**CUSTOMER SERVICE ASSOCIATE**

IGT Solutions Pvt. Ltd. 10/2021 – Present

* Reservation Agent for American Airlines.
* Assisting customer through chats and picking up calls.
* Exposed to USA and International Air Transport Association (IATA) policy.
* Learned about airlines product, rules and regulations.
* Assisting premium/VIP passenger under AAdvantage programme.
* Work in a team to solve problem/issue.

**AGRIBUSINESS TRAINEE**

 Hazs Dagangan Enterprise 10/2020 - 08/2021

* Intern as Assistant Manager and Marketing Officer.
* Led a team in production sector.
* Learned and exposed to small-medium enterprise.
* Assisted the head manager in producing, sales, marketing and distribution.
* Learned in joining programme held by government such as FAMA and MARA.
* Learned to handle equipment in production site.

Malaysian Agriculture Research and Development Institute (MARDI) 10/2017 – 03/2018

* Intern as Research Assistant at Department of Agribusiness and Social Science.
* Join project under Research Officer on Durian commodity.
* Involved in MAHA 2018 as a surveyor.
* Handling questionnaire for survey.
* Publish an article on Seed Industry in Malaysia.

**PART TIME**

VMC Technologies Distribution 11/2018 – 08/2020

* Work as Retail Manager when the company started.
* Check in and out for stock at retail.
* Filing and billing for company.
* Involve in sales and marketing.
* As a team leader for co-workers.
* Dealing and negotiate with supplier.

# SKILLS

* Cost-Benefit Analysis
* Financial Feasibility
* SWOT Analysis
* Microsoft Word
* Adobe Photoshop
* Adobe Premiere Pro
* IBM SPSS
* Microsoft Excel
* Microsoft PowerPoint

# ACHIEVEMENTS

 Publish an article at FFTC Agricultural Policy Platform (FFTC-AP) on “The Malaysian Agriculture Seed Industry – Seed Policy and Development.” (Oct 2017). https://ap.fftc.org.tw/author/2209

 Involve in R&D Project with MARDI on Durian commodity.

 Volunteering at MAHA 2018.

 Volunteering and joining CSR programme with UPM at Zoo Melaka.

 Involve in “Program Keluarga Angkat” di Kg Penan Muslim Batu 10, Bintulu, Sarawak at UPM Kampus Bintulu.

 Involve in SUKOL UPM represent college for football at university level.

# REFERENCE

  **MUHAMMAD NAZRIN BIN AZILLAH**   **DR FAZLIN BT ALI** 

Chief Executive Officer Academic Advisor

VMC Technologies Distribution Universiti Putra Malaysia,

 Faculty of Agriculture

+60178816980 +60193336639

 nazrin.azillah9@gmail.com fazlin\_ali@upm.edu.my