

NAJMI AIMAN BIN ZABIDI

BACHELOR IN AGRIBUSINESS



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Port Dickson, Negeri Sembilan

CAREER AND PERSONAL STATEMENT

A graduated agribusiness student that is driven by a desire to excel and motivated to apply the technical abilities learned in the business world as well relevant knowledge gained and exposed to. With these technical know-hows, accountability, and problem-solving ability, I can go beyond the competencies with your organization. In addition, with my interpersonal skills, building rapport with all levels, and communicating well (both in English & Bahasa Melayu), I am confident I will be a key player to your organization and/or project management team.

EDUCATION

Bachelor's Degree

UNIVERSITI PUTRA MALAYSIA

09/2018 – 08/2021

Course: Bachelor in Agribusiness

Thesis: Diversification Strategy Of Agricultural Sector : Between Coconut & Palm Oil

Diploma

UNIVERSITI PUTRA MALAYSIA

06/2014 – 05/2018

Course: Diploma in Agribusiness

Sijil Pelajaran Malaysia

SEKOLAH MENENGAH KEBANGSAAN
TINGGI PORT DICKSON

01/2009 – 11/2013

RELEVANT EXPERIENCES

COMMERCIAL EXECUTIVE

Galaxy Aerospace (M) Sdn Bhd

1/2023 - Present

- As commercial in charge for supply and maintenance, repair and overhaul (MRO) aviation transportation, rotor blade and fixed wing.
- Handle government contract between Pasukan Gerakan Udara, Royal Malaysian Police Air Operation Forces and GAM on supply and MRO for AW139.
- Liaise with approved vendor on supplying mission equipment for AW139.
- Organize training for pilots and engineer on AW139 as per contract.
- Make quotation on parts and equipment with other OEM company.
- Prepare documentation for submitting monthly claim.

CUSTOMER SERVICE ASSOCIATE

IGT Solutions Pvt. Ltd.

10/2021 – 10/2022

- Reservation Agent for American Airlines, supporting US markets.
- Assisting customers through chats and calls (AWS - American Web Support).
- Exposed to USA and International Air Transport Association (IATA) policy.
- Learned about airlines products, rules and regulations.
- Assisting premium/VIP passengers under AAdvantage programme.
- Work in a team to solve problems/issues.

AGRIBUSINESS TRAINEE

Hazs Dagangan Enterprise

10/2020 - 08/2021

- Intern as Assistant Manager and Marketing Officer.
- Led a team in the production sector.
- Learned and exposed to small-medium enterprises.
- Assisted the head manager in producing, sales, marketing and distribution.
- Learned in joining programmes held by the government such as FAMA and MARA.
- Learned to handle equipment on the production site.

Malaysian Agriculture Research and Development Institute (MARDI)

10/2017 – 03/2018

- Intern as Research Assistant at Department of Agribusiness and Social Science.
- Join project under Research Officer on Durian commodity.
- Involved in MAHA 2018 as a surveyor.
- Handling questionnaire for survey.
- Publish an article on Seed Industry in Malaysia.

PART TIME

VMC Technologies Distribution

11/2018 – 08/2020

- Worked as Retail Manager when the company began.
- Check in and out for stock at retail.
- Filing and billing for the company.
- Involve in sales and marketing.
- As a team leader for co-workers.
- Dealing and negotiating with suppliers.

SKILLS

- Microsoft Word
- SWOT Analysis
- Cost-Benefit Analysis
- Financial Feasibility
- Photography
- Adobe Premiere Pro
- Adobe Photoshop
- Adobe Lightroom
- Microsoft Excel
- Microsoft PowerPoint

ACHIEVEMENTS

- Publish an article at FFTC Agricultural Policy Platform (FFTC-AP) on “The Malaysian Agriculture Seed Industry – Seed Policy and Development.” (Oct 2017).
<https://ap.ffc.org.tw/author/2209>
- Involve in R&D Project with MARDI on Durian commodity.
- Volunteering at MAHA 2018.
- Volunteering and joining the CSR programme with UPM at Zoo Melaka.
- Involve in “Program Keluarga Angkat” di Kg Penan Muslim Batu 10, Bintulu, Sarawak at UPM Kampus Bintulu.
- Involve in SUKOL UPM to represent college for football at university level.

REFERENCE

· **NIK MOHD FAREEZ BIN AUDDIN**

Commercial Manager

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· **DR FAZLIN BT ALI** ·

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