



# ABDUL RAHMAN SAMSUDIN

**Commercial Controller  
General Aviation &  
Sales Executive**

aman@galaxyaerospace.my  
+60199766838

## Profile

Experienced and driven Sales Representative with a proven track record of exceeding goals and increasing sales volume and company presence.

## Employment History

**Commercial Controller General Aviation & Sales  
Executive at Galaxy Aerospace (M) Sdn Bhd,  
Subang Airport**

01/2018–Present

- Provided optimal assistance to the Commercial Manager and handled a variety of tasks.
- Establishes source of supply, negotiates price, delivery date and other necessary commitment based upon authorized requisition.
- Sales and technical representative of authorized dealer for Garmin Aviation, Aspen Avionics & Genesys Aerosystem products and etc.
- Provide pricing in support business development effort.

**Assistance Design Engineer cum Technician  
(Avionic) at Mycopter Aviation Services Sdn Bhd,  
Subang Airport**

06/2007–12/2017

- To prepare drawing modification and design review.
- Involve wire harness fabrication and Installation equipment on aircraft
- To assist logistic for preparation of quotation base on customer request.

## Education

**Diploma in Mechanical Engineering , Politeknik  
Sultan Haji Ahmad Shah , Kuantan**

07/2004–07/2007

**Welding & Metal Fabrication , Sekolah Teknik  
Sultan Haji Ahmad Shah, Kuala Lipis**

01/2002–12/2003

## Skills

Project Management  
Business Development  
Microsoft Excel  
Autocad & SolidWork  
Aeronet

## Courses

**Garmin G1000 at Garmin International**  
07/2010

**General Familiarization EC120 at Galaxy  
Aerospace M Sdn Bhd**  
01/2019

**Custom Special VOLUNTARY DISCLOSURE &  
AMNESTY PROGRAM**

## References

**Mr. Fareez from GALAXY AEROSPACE (M)  
SDN BHD**  
fareez@galaxyaerospace.my  
+603-7734 7226

**Riduan Bin Muhamad Arifin from Mycopter  
Aviation Services Sdn Bhd**  
+6012262 1276

## Languages

Malay ..... Good working knowledge  
English ..... Working knowledge