



METAL BAYU SDN. BHD.

(201801010749)

C-20-11, Empire Damansara SOHO 1,
PJU 8/8, Damansara Perdana, 47820 Petaling Jaya, Selangor, Malaysia.
Email: info@metalbayu.com

Our ref : MBSB/GA/1010/0310/22
Your ref : Kindly advise
Date : 3rd Oct 2022

Galaxy Aerospace (M) Sdn. Bhd.

Suit 11-14, Helicopter Centre,
Malaysia International Aerospace Centre,
Sultan Abdul Aziz Shah Airport,
47200 Subang, Selangor,
Malaysia.

Attn: En. Syafrul Yamani Safruddin
Dear sir,

RE: QUOTATION FOR CABIN SEAT FABRICATION FOR AW189(9M-BOE), AW139(9M-BOD), AW139(9M-BOC)

We refer to the above matter. As indicated below, we are delighted to quote you our best price and delivery lead time:

| Total cost for AW189 qty 2 Pilot Seat (Foam & Covers) Seat 9M-BOE | | | | |
|---|--|--------------|-----------------------|------------------|
| Item | Description | OEM/Supplier | Qty required. | Price |
| 1 | Leather 15164 CHERRY AMBASSADOR (2 pilot seat) | Wollsdorf | 2 hide (5sqm/hide) | |
| 2 | Aerofoam AF01010006-50 - (blue thickness 0.5") | Omnavia | 2 sheet | |
| 3 | FR 4440 Cotton Muslin | Omnavia | 2 Ly | |
| 4 | Adhesive/Glue 3M – 1357 | 3M | 1 gallon | |
| 5 | Thread 56033 Tex 70 Bonded Nylon Black | A&E | 1 spool | |
| 6 | Fabrication cost (+ Pin hole design) | | | |
| Total Price | | | | 20,000.00 |

| Total cost for AW189 qty 4 Passenger (Foam & Covers) Seat 9M-BOE | | | | |
|--|--|--------------|----------------------------|------------------|
| Item | Description | OEM/Supplier | Qty required. | Price |
| 1 | Perrone FWT Navy Blue (4 Passenger seat with h/rest) | Perrone | 4 hide (50-55sqft/hide) | |
| 2 | Aerofoam AF01010006-50 - (blue thickness 0.5") | Omnavia | 4 sheet | |
| 3 | FR 4440 Cotton Muslin | Omnavia | 5 Ly | |
| 4 | Adhesive/Glue 3M – 1357 | 3M | 1 gallon | |
| 5 | Thread 56033 Tex 70 Bonded Nylon Black | A&E | 2 spool | |
| 6 | Fabrication cost | | | |
| Total Price | | | | 40,000.00 |

| Total cost for AW139 qty 2 Pilot Seat 9M-BOD | | | | |
|---|--|---------------------|----------------------------|------------------|
| Item | Description | OEM/Supplier | Qty required. | Price |
| 1 | Perrone FWT Black(2 pilot seat) | Perrone | 2 hide (50-55sqft/hide) | |
| 2 | Aerofoam AF01010006-50 - (blue thickness 0.5") | Omnavia | 2 sheet | |
| 3 | FR 4440 Cotton Muslin | Omnavia | 2 Ly | |
| 4 | Adhesive/Glue 3M – 1357 | 3M | 1 gallon | |
| 5 | Thread 56033 Tex 70 Bonded Nylon Black | A&E | 1 spool | |
| 6 | Fabrication cost | | | |
| Total Price | | | | 20,000.00 |

| Total cost for AW139 qty 2 Pilot Seat 9M-BOC | | | | |
|---|--|---------------------|----------------------------|------------------|
| Item | Description | OEM/Supplier | Qty required. | Price |
| 1 | Perrone FWT Black(2 pilot seat) | Perrone | 2 hide (50-55sqft/hide) | |
| 2 | Aerofoam AF01010006-50 - (blue thickness 0.5") | Omnavia | 2 sheet | |
| 3 | FR 4440 Cotton Muslin | Omnavia | 2 Ly | |
| 4 | Adhesive/Glue 3M – 1357 | 3M | 1 gallon | |
| 5 | Thread 56033 Tex 70 Bonded Nylon Black | A&E | 1 spool | |
| 6 | Fabrication cost | | | |
| Total Price | | | | 20,000.00 |

Terms & Conditions:

1) New Replacement Parts

Missing/Replacement spares list required for the refurbishment will be provided after inspection of the seat along with the quotation. This will be quoted separately and will be charged as over and above with a 35% handling charges.

2) Certification

Materials used meet FAR25-853 and will be accompanied by a C of C (Certificate of Conformance). No any other certification to be issued.

3) Warranty

- The warranty on workmanship is 6 months from date of delivery. These are subject to Metal Bayu Sdn Bhd warranty terms and conditions: Mishandling, damage occurred during transport (transporter mishandling), misuse, abuse, worn out, missing parts are all not covered under warranty.
- The warranty for any spares replaced is subject to the OEM's/Supplier's warranty terms and conditions.

4) Leadtime

- TAT 30 working days upon received first payment (subject to availability of material)
- Work will only commence after receipt of confirmed work order/ purchase order.

5) Payment Term

Advance payment of fifty percent (50%) upon receiving the Purchase order and the other fifty percent (50%) is to be paid upon delivery.

Should you have further clarifications, kindly contact the undersigned.

Thank you.

Yours faithfully,




HAZLIN BIN MAHAYUDIN
GENERAL MANAGER
METAL BAYU SDN BHD