

## **STANDARD EXCHANGE QUOTATION**

#### Reference

: GAM/MMEA FCU

CU Date

: 12<sup>th</sup> January 2022

From : Natasha Jane Muhammad Faiz	
Tel (DID) : (60) 3 7846 7004	Customer : GALAXY AEROSPACE SDN BHD
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## **STANDARD EXCHANGE – HMU SN 111**

1. Proposal

User: MALAYSIAN MARITIME ENFORCEMENT AGENCY

PN Removed: PN 0292861840

SN Removed: 111

Type of Release Certificate: FAA FORM 8130-3

Estimate delivery date:30 days upon purchase order

# Proposed equipment:

Customer PN	Customer SN	Proposed equipment PN	Proposed equipment SN	Remaining Hours
0292861840	111	0292862600	774B	3000H

# FINAL PRICE:

# RM 285,170.00

## Warranty Conditions:

## **Overhauled equipment**

Safran Helicopter Engines offers an operational warranty of:

- 9 months or 800 flying hours for Engines, Modules, Accessories.
- This warranty also applies to second-hand Engines, Modules and Accessories with full TBO.

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### 2. Terms & Conditions

#### **Quotation Acceptance**

A Purchase Order has to be issued and forward to us upon agreement of the quotation.

The present document is governed by the latest issue of GTA SDN BHD (GTA) General Sales Conditions which are deemed to have been read and accepted by the Customer. Once a PO has been issued to GTA customer hereby agrees with the terms & conditions stipulated in this quotation offer

#### **Quotation Validity**

This proposal is valid for 30 days from receipt by Customer.

#### **Payment terms**

100% payment upon purchase order

#### **Quotation validity**

30 days

#### Delivery of equipment

GTA shall deliver to the CUSTOMER as per **EX-WORKS GTA** in accordance with the ICC 2010. The CUSTOMER agrees not to disclose to any third party the content of this commercial proposal during the validity of this offer.

#### **Reception of Customer's equipment**

The CUSTOMER's equipment, which should be sent to GTA in exchange of the standard exchange Equipment provided by GTA, shall be delivered D.A.P. to SafranHE Asia or other place designated by SafranHE within 10 days after delivery of the standard exchange equipment to the CUSTOMER by GTA.

#### **Penalty Policy**

Any delay after ten (10) calendar days in delivering said Goods shall be subject to late penalties in the amount of:

- Engine and Modules: two hundred fifty (250) euros
- Accessories: seventy (70) euros

per day late from the first day of delay.

Should the Customer fail to return the Goods or the Customer Goods within forty-five (45) days from the delivery by GTA to the Customer of the Good under a Standard Exchange, and then such delay shall be deemed to be a refusal of delivery by the Customer. In this case, GTA shall be entitled to invoice to the Customer as a fixed indemnity the spare price of the Good which is not returned, in accordance with the Catalogue in force at the date of the invoice. Such GTA 's right shall be in addition to the right of GTA to claim for penalties for late delivery.

#### **Pre-removal check**

CUSTOMER, in compliance with SafranHE's Maintenance Manual, shall carry out following power rating checks:

- Ground run checks in accordance with Maintenance Manual Chapter 71
- Vibration checks in accordance with Maintenance Manual Chapter 71
- Inspection after last daily flight in accordance with Maintenance Manual Chapter 5
- Engine Power check in accordance with Flight Manual

For ARRIEL 1 Engines, also add the following checks:

- F.C.U. or H.M.U. characteristics check in accordance with Maintenance Manual chapter 73
- Rear bearing permeability check in accordance with Maintenance Manual chapter 72

Global Turbine Asia Sdn. Bhd.(Formerly known as Heli Partner Engines) (888524-M) No 18-21, Helicopter Centre, Sultan Abdul Aziz Shah Airport, 47200 Subang, Selangor Tel: +60 3 7859 7966 Fax: +60 3 7859 9869 Email: info@globalturbineasia.com

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For standalone Module, only the power check for gas generator Module is required.

In case of unserviceable material, CUSTOMER shall provide to GTA the last power ratings recorded prior to CUSTOMER's Equipment becoming unserviceable, using the Pre-Removal Checks form attached in Appendix 1 hereto.

CUSTOMER's failure to perform, record and report the Pre-Removal Checks referred here above will result in CUSTOMER being subject to and liable for an additional charge in an amount corresponding to the expenses incurred by GTA to perform the necessary checks, including any test bench runs.

#### **Risk and title**

Right in and title of delivered Standard Exchange Equipment shall remain with GTA until the corresponding price and its accessories have been fully paid and received by GTA in accordance with this commercial proposal.

The risk of loss and damage to the Equipment and the damage caused by this Equipment shall be borne by the CUSTOMER from delivery of the Equipment to CUSTOMER by GTA according to the latest issue of Incoterms.

Right in and title to the Equipment which has been exchanged shall be transferred to GTA upon its delivery to GTA.

The risk of loss and damage to the Equipment which has been exchanged and the damage caused by this Equipment shall be borne by CUSTOMER until the Equipment which has been exchanged is delivered to GTA according to the ICC 2010.

## Miscellaneous

The present quotation has been prepared considering the information provided by the Customer though the request for the Standard Exchange service. Any waiver from the said information shall invalid this quotation or be subject to an additional quote.

This proposal is only valid for a complete product, non-subject to abnormal damage, returned by the CUSTOMER with its complete and fully updated documentation. The pricing may vary depending on inspection findings according to the core condition:

Upon assessment of the returned Equipment, in the event where it has been noted that the Equipment has suffered from damage due to poor maintenance, incorrect operation, erosion, overheating, corrosion, surging,... or from the ingestion of foreign object(s), or from an accident or incorrect storage protection, or from the use of maximum contingency rating beyond the maximum limitation or that a part is missing, GTA shall issue a supplementary invoice to the CUSTOMER.

Prices quoted does not include any part found missing at arrival inventory of the Equipment at GTA designated site.

CUSTOMER's Equipment must be accompanied by its comprehensive and up-to-date documentation.

In the event the CUSTOMER's Equipment is not delivered with its fully updated and complete documentation, GTA will be entitled to charge the related overhaul to the CUSTOMER.

Best Regards,

NATASHA JANE CUSTOMER SERVICE REPRESENTATIVE

> Global Turbine Asia Sdn. Bhd.(Formerly known as Heli Partner Engines) (888524-M) No 18-21, Helicopter Centre, Sultan Abdul Aziz Shah Airport, 47200 Subang, Selangor Tel: +60 3 7859 7966 Fax: +60 3 7859 9869 Email: info@globalturbineasia.com

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