



Subang, Helicopter Centre, 24 June 2021  
Our Ref. No. : **LM/P/21079**

**GALAXY AEROSPACE (M) SDN BHD**  
Suite 6-2B, UKAY Boulevard,  
Jalan Lingkaran Tengah Dua,  
Ulu Kelang, 68000 Ampang,  
**Malaysia**

**Attention: Ms. Nabilla Hasnan**

**Subject: Technical Publications Support Service for Royal Malaysian Navy's Super Lynx Helicopters**

Dear Ms. Nabilla Hasnan,

With reference to Your request, Leonardo Malaysia (LM) is pleased to provide Galaxy Aerospace (M) Sdn. Bhd. (Galaxy) with a special offer for the ongoing supply of technical publications support service for the subject helicopters operated by the Royal Malaysian Navy (RMN).

Please find below the details of our commercial offer and proposed conditions.

## **1. GENERAL DESCRIPTION**

The present proposal covers the on-going supply of the Technical Publications Support Service (including Compound Interactive Electronic Technical Publication (CIETP) and WTP pdf insertions) relevant for the subject helicopters for a further one (1) year period. It is understood that the provision of this service is immediate upon receipt and acceptance of the Purchase Order.

In the event that Galaxy requires the quoted services for a longer duration, we are pleased to inform You that this proposal also includes the option for the provision of the quoted services for an extended period of three (3) years at a special discounted rate. Please note that this a special and unique one-off concession, and shall be applicable to this offer only.

The offer made herein is subject to all licences, governmental and other approvals necessary or desirable for the performances of any resultant Purchase Order being obtained and the conditions thereof being fulfilled. Any resultant Purchase Order shall be subject to the terms and conditions agreed between the parties.

**Leonardo Malaysia Sdn Bhd** [200701026638(784659-A)]  
(formerly AgustaWestland Malaysia Sdn Bhd)  
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## 2. PRICES

The below price is expressed in GBP currency, excluding any VAT or taxes payable within the country.

#	DESCRIPTION	PRICE
1.	<b><u>Option 1:</u></b> <b>CIETP Service for RMN Super Lynx Helicopters (10 Sets)</b> <b>For the Duration of One (1) Year</b>	<b>54,641.00 GBP</b>
2.	<b><u>Option 2:</u></b> <b>CIETP Service for RMN Super Lynx Helicopters (10 Sets)</b> <b>For the Duration of Three (3) Years</b>	<b>149,742.00 GBP</b> <i>(49,914.00 GBP per year)</i>

**Notes:**

- *Lead time for supply of CIETP is immediate upon receipt and acceptance of a valid Purchase Order.*
- *Any other activities that are not part of this proposal will be quoted and charged separately to Galaxy.*

## 3. SCHEDULE OF ACTIVITIES

In accordance with the terms stated herein below, upon receipt and acceptance of a valid Purchase Order from Galaxy, LM will supply the Technical Publications Support Service for the subject helicopters.

## 4. TERMS AND CONDITIONS

- **Payments:**
  - Payment will be made yearly arrears for each year of coverage; commencing from the date of receipt of the valid Purchase Order.
- **Validity:**
  - This proposal remains valid for acceptance until 31st July 2021.

For the acceptance of this proposal please return this letter duly signed below, and issue the Purchase Order to the attention of:

**Mr. Parameswaran Shaavesh Kumaran**  
Customer Support Manager  
Phone : +60 12 4204258  
E-mail : shaavesh.parameswaran@leonardocompany.com



We remain at Your service for any further clarification that You may need.

Yours sincerely,

**Vincenzo Alaimo**

General Manager  
Leonardo Malaysia Sdn. Bhd.

**For Galaxy Aerospace (M) Sdn. Bhd. acceptance:**

OPTIONS	PLEASE INITIAL FOR SELECTION
<b><u>Option 1:</u></b> <b>CIETP Service for Super Lynx Helicopters (10 Sets)</b> <b>For the Duration of One (1) Year</b>	
<b><u>Option 2:</u></b> <b>CIETP Service for Super Lynx Helicopters (10 Sets)</b> <b>For the Duration of Three (3) Years</b>	

Name \_\_\_\_\_

Title \_\_\_\_\_

Date & Signature \_\_\_\_\_